

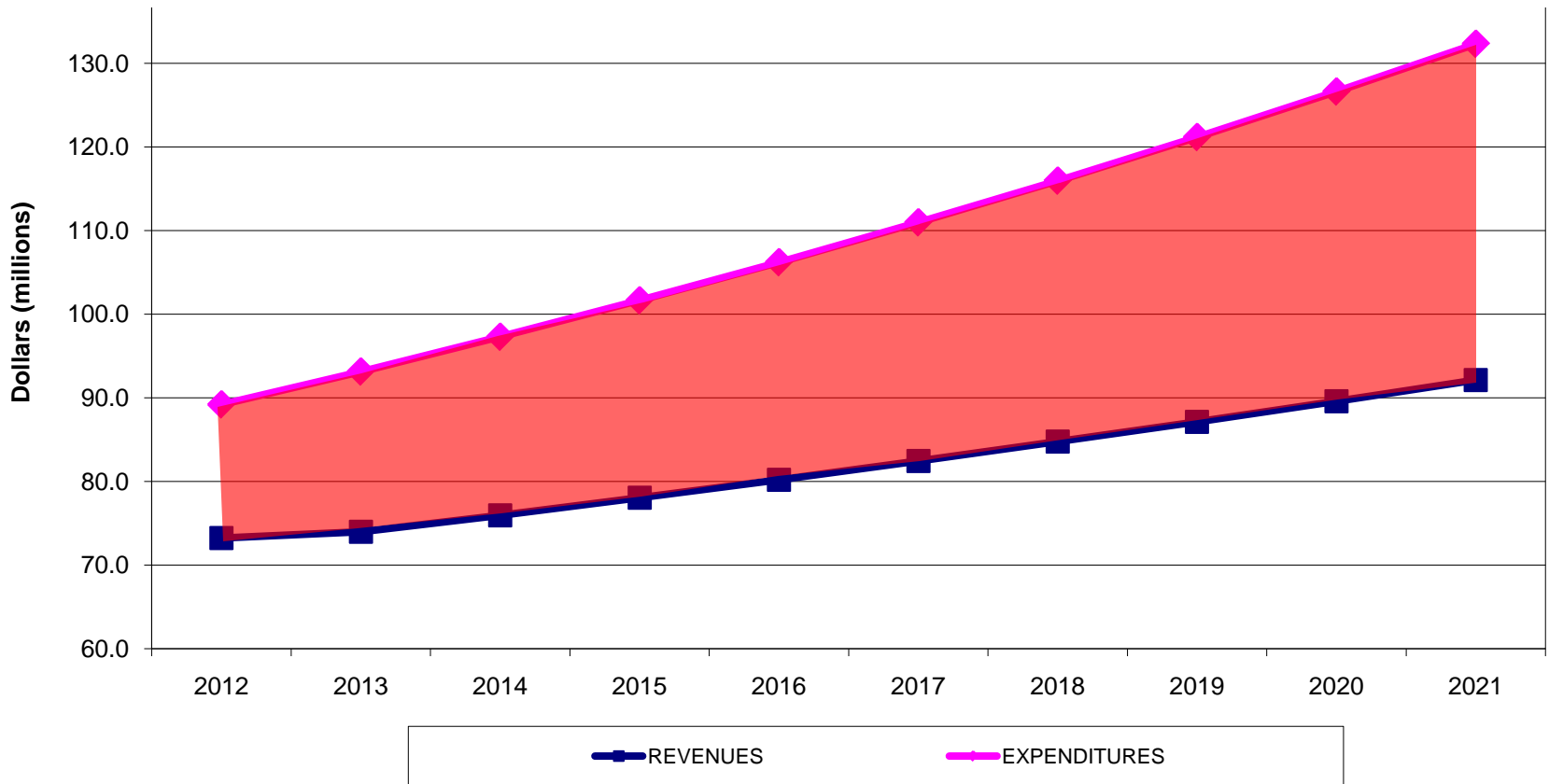
# **EMS Forecast Update**

**May 26, 2011**

# Original EMS Fund Forecast

- Original EMS fund forecast provided on January 25<sup>th</sup>
- Fund is currently not in balance resulting in a depletion of fund balance by FY2013
  - Project shortfalls of **\$16.0M** in FY2012 and **\$19.1M** in FY2013 due to reduced property tax revenue collections
- Balancing strategies
  - Increase in countywide EMS millage rate
  - Reduction in funding for first responder contracts

# Original EMS Fund Forecast

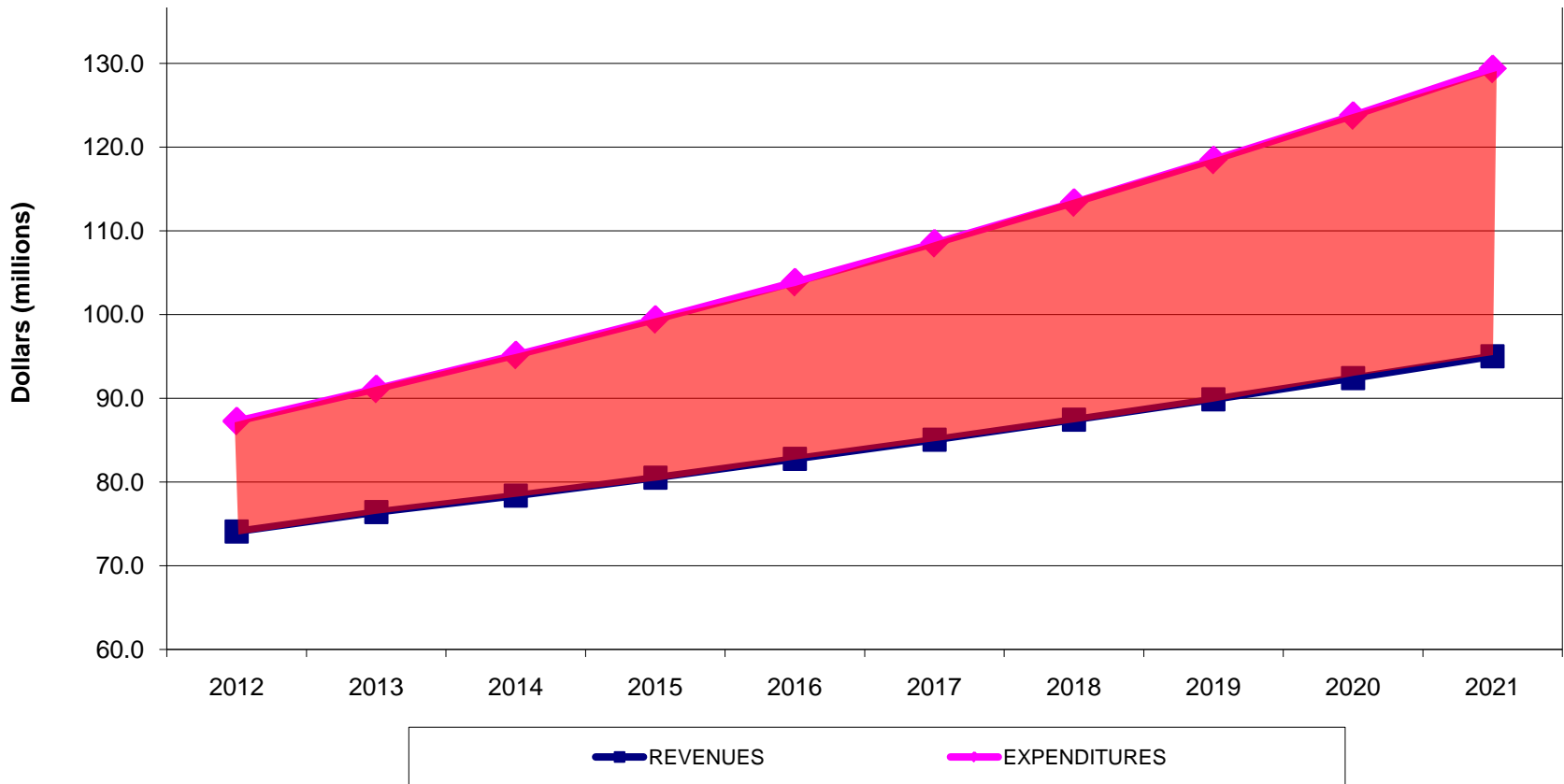


	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21
<b>Total Revenues</b>	\$ 73,222	\$ 73,981	\$ 75,932	\$ 78,037	\$ 80,207	\$ 82,446	\$ 84,754	\$ 87,136	\$ 89,593	\$ 92,128
<b>Total Expenditures</b>	\$ 89,198	\$ 93,128	\$ 97,283	\$ 101,642	\$ 106,202	\$ 110,966	\$ 115,951	\$ 121,168	\$ 126,611	\$ 132,315
<b>Ending Fund Balance</b>	\$ 4,249	\$ (14,898)	\$ (36,249)	\$ (59,854)	\$ (85,849)	\$ (114,369)	\$ (145,566)	\$ (179,598)	\$ (216,616)	\$ (256,803)
<b>Res as % of Exp</b>	4.8%	-16.0%	-37.3%	-58.9%	-80.8%	-103.1%	-125.5%	-148.2%	-171.1%	-194.1%
<b>Rev Less Exp</b>	\$ (15,976)	\$ (19,147)	\$ (21,351)	\$ (23,605)	\$ (25,995)	\$ (28,521)	\$ (31,197)	\$ (34,032)	\$ (37,018)	\$ (40,187)

# Updated Assumptions

- Certain key assumptions have been updated in the current forecast
  - Revenues
    - FY2012 Ad Valorem Revenue from -6.0% to -4.5%
    - FY2013 Ad Valorem Revenue from 0% to -3.0%
  - Expenditures
    - FY2012 First Responder Agreements from 5.0% to 1.6%

# Updated EMS Fund Forecast



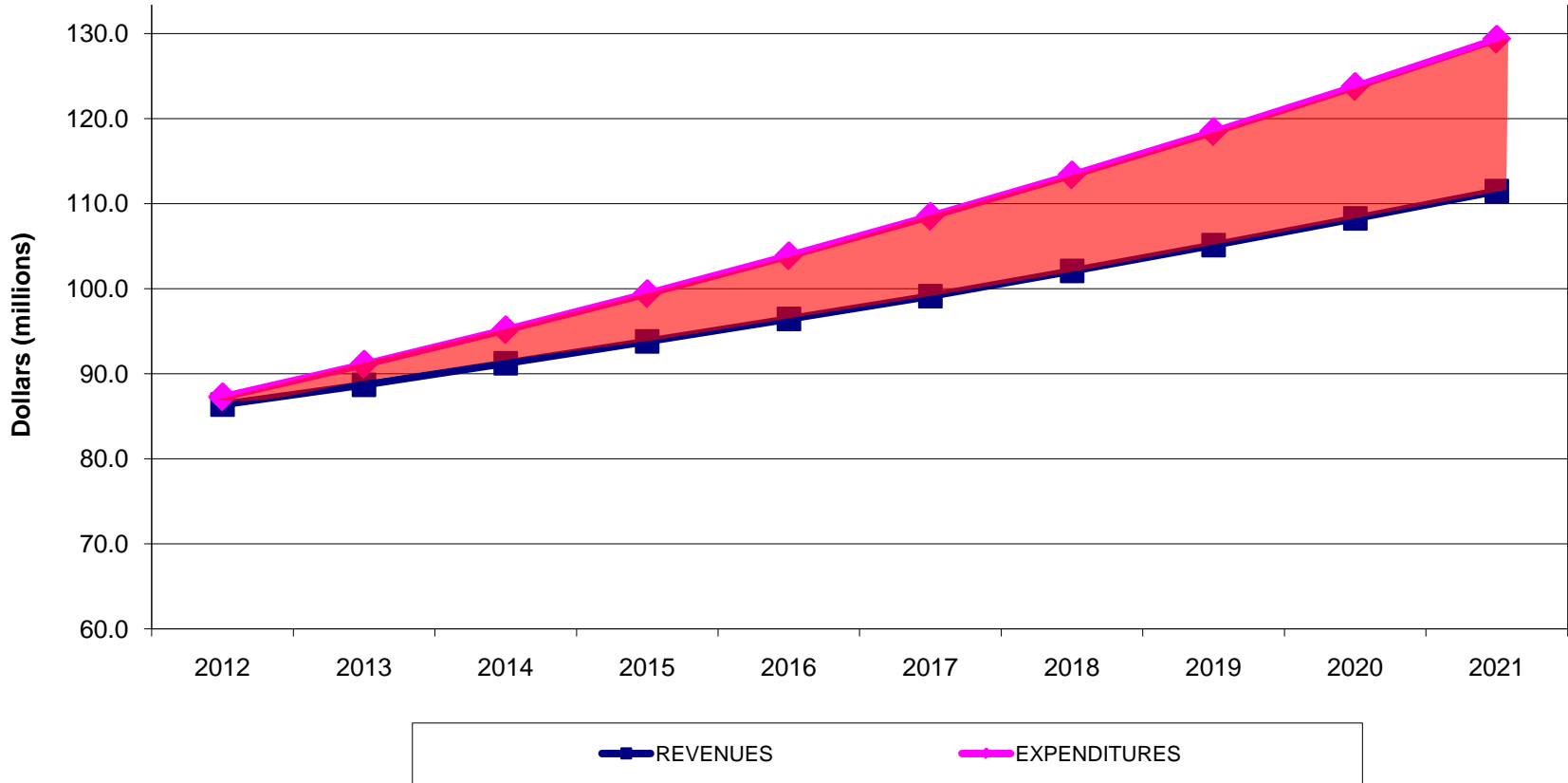
	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21
<b>Total Revenues</b>	\$ 74,089	\$ 76,396	\$ 78,358	\$ 80,525	\$ 82,758	\$ 85,062	\$ 87,437	\$ 89,888	\$ 92,416	\$ 95,024
<b>Total Expenditures</b>	\$ 87,282	\$ 91,115	\$ 95,169	\$ 99,421	\$ 103,870	\$ 108,516	\$ 113,378	\$ 118,466	\$ 123,773	\$ 129,335
<b>Ending Fund Balance</b>	\$ 6,574	\$ (8,146)	\$ (24,957)	\$ (43,853)	\$ (64,965)	\$ (88,419)	\$ (114,360)	\$ (142,938)	\$ (174,295)	\$ (208,606)
<b>Res as % of Exp</b>	7.5%	-8.9%	-26.2%	-44.1%	-62.5%	-81.5%	-100.9%	-120.7%	-140.8%	-161.3%
<b>Rev Less Exp</b>	\$ (13,193)	\$ (14,719)	\$ (16,811)	\$ (18,897)	\$ (21,111)	\$ (23,455)	\$ (25,941)	\$ (28,578)	\$ (31,357)	\$ (34,311)

# Current Status

- **Consultant presented a preliminary report on May 3<sup>rd</sup>**
- **Consultant study 90 day input period**
- **Following the input period - synopsis and presentation to the Board**
- **RFP and operationalization of deployment**

# Millage Increase Scenario

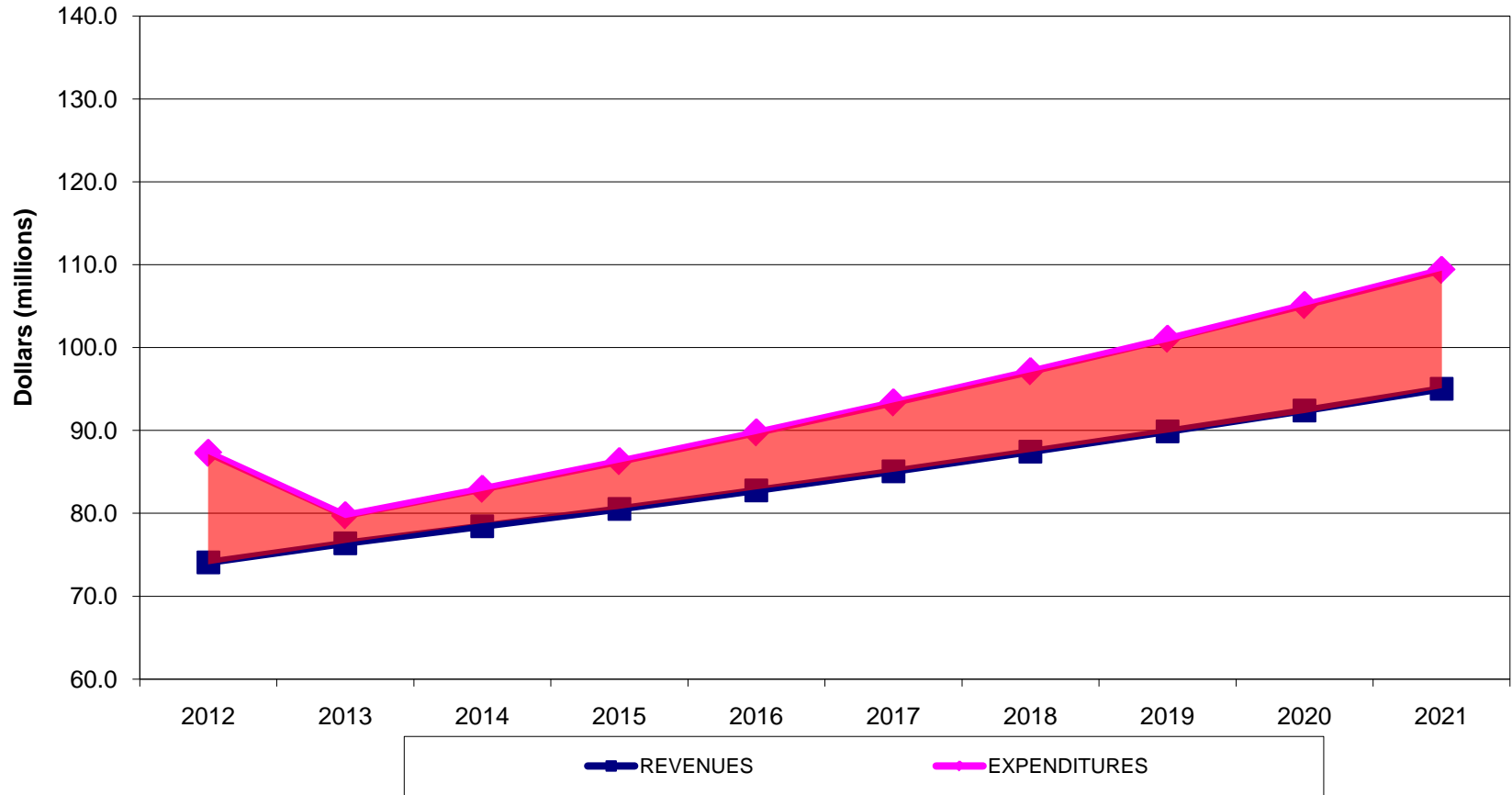
Key Change: Millage increase of 0.2663



	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21
<b>Total Revenues</b>	\$ 86,371	\$ 88,694	\$ 91,225	\$ 93,809	\$ 96,446	\$ 99,146	\$ 102,085	\$ 105,122	\$ 108,259	\$ 111,501
<b>Total Expenditures</b>	\$ 87,282	\$ 91,115	\$ 95,169	\$ 99,421	\$ 103,870	\$ 108,516	\$ 113,378	\$ 118,466	\$ 123,773	\$ 129,335
<b>Ending Fund Balance</b>	\$ 18,856	\$ 16,435	\$ 12,491	\$ 6,879	\$ (545)	\$ (9,915)	\$ (21,208)	\$ (34,552)	\$ (50,066)	\$ (67,901)
<b>Res as % of Exp</b>	21.6%	18.0%	13.1%	6.9%	-0.5%	-9.1%	-18.7%	-29.2%	-40.4%	-52.5%
<b>Rev Less Exp</b>	\$ (911)	\$ (2,421)	\$ (3,944)	\$ (5,612)	\$ (7,424)	\$ (9,370)	\$ (11,293)	\$ (13,344)	\$ (15,514)	\$ (17,835)

# EMS Study Savings Scenario

Key Change: Expenditure savings from 3.6 position MFR option



	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21
<b>Total Revenues</b>	\$ 74,089	\$ 76,396	\$ 78,426	\$ 80,525	\$ 82,758	\$ 85,062	\$ 87,437	\$ 89,888	\$ 92,416	\$ 95,024
<b>Total Expenditures</b>	\$ 87,282	\$ 79,752	\$ 82,945	\$ 86,280	\$ 89,754	\$ 93,366	\$ 97,127	\$ 101,045	\$ 105,110	\$ 109,354
<b>Ending Fund Balance</b>	\$ 6,574	\$ 3,218	\$ (1,301)	\$ (7,057)	\$ (14,053)	\$ (22,357)	\$ (32,046)	\$ (43,204)	\$ (55,898)	\$ (70,227)
<b>Res as % of Exp</b>	7.5%	4.0%	-1.6%	-8.2%	-15.7%	-23.9%	-33.0%	-42.8%	-53.2%	-64.2%
<b>Rev Less Exp</b>	\$ (13,193)	\$ (3,356)	\$ (4,518)	\$ (5,756)	\$ (6,996)	\$ (8,304)	\$ (9,690)	\$ (11,157)	\$ (12,694)	\$ (14,329)



# EMS Fund Balancing Options

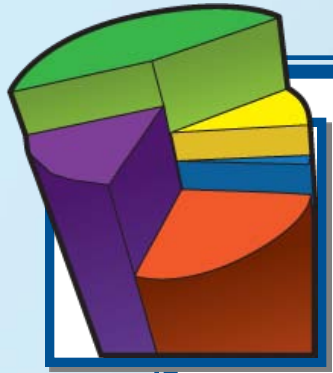
- Revenue scenario (millage increase) does not balance the fund
- Expenditure scenario (EMS study savings) does not balance the fund
- Balancing the fund will likely require a blend of a millage increase and expenditure reductions

# BCC Budget Policies Excerpt

- Recurring expenditures should be equal to or less than, recurring revenues (the budget should be in balance).
- Develop a structurally balanced operating budget that requires a balance be maintained between recurring expenditures and revenues over the long-term, not just during the current operating period.
- According to the Pinellas County EMS Ordinance 88-12, the EMS Fund shall maintain a “prudent net worth” of reserves of not less than 33 1/3 of the then-current total annual budget.

# Proposed EMS Fund Reserve Policy

- **Recommend amending EMS ordinance to change reserve policy of not less than 25%**
  - **Currently 33 1/3%**
  - **Represents 2 to 3 months of operating expenses**



# Questions & Answers